macleod & maccallum

solicitors, estate agents and letting agents

www.macandmac.co.uk

Opening Hours
Monday-Friday: 9:00am-5:00pm



For a free marketing appraisal or an estimate of costs:

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a moving experience

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Moving house?

Macleod and MacCallum have been selling properties for clients across the Highlands and Islands of Scotland for 60 years.

We appreciate how stressful selling your property can be, and our experienced team of estate agents, property solicitors and support staff will work to sell your property at the best possible price. Our aim is to deliver a professional yet friendly service, giving you access to our highly experienced team who can advise you on every aspect of selling your property.

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Complete estate agency

Once you have made the decision to sell your property you will find that the estate agency service which we provide is second to none. To ensure that the best possible price is achieved for you we will:

- Prepare high quality and detailed sales particulars aiming to show your property to its full potential.
- Register your property with the Highland Solicitors Property Centre and include it in the HSPC monthly review.
- Discuss a tailored marketing campaign with you to help sell your property as soon as possible.
- Target prospective purchasers on our computerised mailing list and source potential buyers through our property matching service.
- Advertise your property on Right Move and On the Market.
- Erect eye-catching “For Sale” boards.
- Provide a full accompanied viewing service in selected areas.
- Provide regular coverage on our social media platforms
- Create a 360° virtual tour of your property

Free marketing appraisal

When you are thinking of putting your property on the market, you will need advice on the asking price before you go any further. Call us for a FREE, no obligation, marketing appraisal.

One of our Sales Negotiators, Janette Dillon or Emily Barclay will arrange to visit your property. After seeing your property and comparing our sales records, they will suggest an appropriate asking price, taking various factors into account such as the location, condition and current state of the property market.

Our years of experience in the Highland property market will ensure that you are given accurate and helpful advice which will get the sale of your home off to the best possible start.

Access to the HSPC

As part of our Estate Agency service we will register your property with the Highland Solicitors Property Centre. The HSPC has the largest selection of Property for sale in the Highlands and is the first port of call for house-hunters.

Their website www.hspc.co.uk receives 70,000 hits per month – a phenomenal number of prospective purchasers looking for a new home!

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Home report

Most properties require to have a home report in place before the marketing of a property commences. We will arrange for a surveyor to attend your property to complete the single survey, energy report and mortgage valuation elements of the home report. A property questionnaire is also completed as part of the process by you. We collate the property questionnaire prepared by you along with the survey and energy report and make this readily available to any interested parties.

Property matching service

Once you have decided to sell your property through us, we will automatically match your property with all prospective purchasers already on our mailing list. It is an ideal way of kick-starting your property marketing as we will send details of your property to these parties before the property is officially on the market. This can lead to a very quick sale of your property.

Legal advice and guidance

Once a sale has been achieved, it is our job to deal with the legal paperwork, to tie up the contract with the purchaser and deal with the conveyancing (the transfer of the property to the purchaser) including discharging your mortgage, if you have one.

It is also our job to make the process as simple as possible for you, and to explain the selling process to you at each stage. If there is anything you don't understand, we are here to help and explain. Our property solicitors are well known for their friendly and approachable service.

Social media

We pride ourselves in our use of social media and believe that the use of social media plays a huge part in the marketing of your property. Our daily Facebook posts are both interesting and current and drive traffic to our Facebook page. We will advertise your property regularly on our Facebook, Instagram and X platforms allowing your property to be viewed by thousands of prospective purchasers throughout the Highlands.

3D virtual tour of your property

We use Matterport 3D virtual tour cameras to allow prospective purchasers the chance to view your property remotely with a 3D vitual tour. Our virtual tours are of a high quality and will allow interested parties from all over the world to view your property. This 3D tour will give your property a competitive edge when going on the market and interested parties are more likely to call about a home which has a 3D tour available.

Why come to us to sell your property?

We get results - in the 3 years to the end of 2023 we have sold more than £100 million of properties throughout the Highlands, making us one of the top, local selling agents yet again. We pride ourselves in giving all our selling clients a personal and professional service and will go the extra mile for you.